



STEINER SEARCH GROUP
EXECUTIVE MANAGEMENT SEARCH



Technical Specialist-HVAC Winnipeg, MB

Emco Corporation is one of Canada's leading national distributors of building products for the residential, commercial and industrial construction markets. Emco has leading market positions in each of its businesses, with opportunities for tremendous growth and is continually developing new methods to efficiently serve its growing customer base.

Requirements include the following:

- Knowledge of Autocad to draw HVAC plans (could be any program to draw plans)
- Ability to manage projects, timelines, delivery terms
- Ability to interpret building plans and determine customer requirements
- Create accurate and professional quotation packages for customers: architects, builders, engineers, contractors, business owners
- Work with customers to complete quotations and follow up to ensure effectiveness and customer satisfaction
- Grow customer base, retain existing customers
- Support the Profit Centre team as an expert in specifics around the project and product information
- Uphold Emco Core Values and Ethics at all times
- Entrepreneurial mindset is considered a great asset

Emco provides a base salary (DOQ), profit sharing, benefits, pension plan and paid holidays. A stimulating, team-oriented environment provides an ideal opportunity for a long term, stable career with an industry leader.

If you would like to explore this opportunity, please submit your resume in confidence to:

Wanda Steiner, President, Steiner Search Group at wanda@steinerssearchgroup.com.

For additional information, please call Wanda at 204-894-4009.